



*For All Power Products Customers*

*Dear Power Products Valued Customer,*

*As we continue to monitor the impact of the changing tariffs in our industry, we are faced with the decision to pass on a new tariff price increase. The third list of tariffs has a two-stage impact: 10% effective immediately, escalating to 25% effective January 1, 2019. To mitigate the disruption to your business, we will not implement price changes due to the first stage (10% tariff increase). However, we will implement price changes as a result of the second stage (25% tariff increase) that goes into effect on January 1, 2019*

*Several products included in the categories listed below have been impacted by this third list of tariffs. Due to these increased tariff costs, we will require price changes. We are providing you ample notice to make these changes internally. These price increases will apply to all orders received on or after January 1st, 2019. Power Products will not accept orders after January 1st for the impacted items at the previous price. Only the products that have been impacted by tariffs will be subject to a price increase.*

- *AC Adapters & Extension Cords – 15%*
- *Battery Chargers 15%*
- *Batteries (AGM only) 15%*
- *Cable Caps – 5%*
- *Cable Clamps & Cable Clams - 10%*
- *DC Connection Devices & USB Chargers – 15%*
- *Dynaplates – 15%*
- *Heatshrink Tubing – 5%*
- *Inverters & Inverter / Chargers – 15%*
- *NMEA 2000 Cables & Connectors – 15%*
- *Solar Vents – 15%*
- *Spotlights – 15%*
- *Terminal Blocks – 10%*
- *Tools & Testers – 10%*
- *Wiper Arms – 15%*