

## Price Increases For A Limited Selection Of Products Coming November 1, 2018

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At Furuno USA, our goal is always to protect against raising prices. However, certain global economic conditions along with increased manufacturing costs are having an impact that we can no longer ignore or avoid. As a result, we've identified several products that will be increasing in price on November 1st, 2018. While this announcement affects a broad range of products, it's important to note that we've worked diligently to maintain our excellent pricing on a majority of key products, like NavNet TZtouch2 and most NavNet sensors, including NXT and X-Class Radars, the DFF3D Multi-Beam Sonar, most standalone Fish Finders, and select standalone Radars.

**The following price increases will be in effect for any purchases made on or after Thursday, November 1, 2018:**

### Schedule "A" Price Increases

TZTouch				
MODEL	OLD LIST PRICE	NEW LIST PRICE	CURRENT MRP	NEW MRP
TZT9	\$3,695	\$4,695	\$2,895	\$3,795
TZT14	\$5,695	\$6,195	\$4,395	\$4,995
TZTBB	\$5,095	\$5,595	\$3,995	\$4,495

  

RADARS				
MODEL	OLD LIST PRICE	NEW LIST PRICE	CURRENT MRP	NEW MRP
DRS4DL+	\$1,900	\$2,200	\$1,545	\$1,795
DRS4D	\$2,300	\$2,600	\$1,845	\$2,095
1835	\$4,495	\$5,095	\$3,595	\$4,095
1935	\$6,495	\$7,095	\$5,195	\$5,695
1945	\$7,495	\$8,095	\$5,995	\$6,495
XN10A/3.5	\$ 830	\$ 930	\$ 695	\$ 745
XN12A/4	\$ 1,175	\$ 1,275	\$ 945	\$ 995

Click here to view complete list of price changes

Please note that the MRP for all Schedule "A" products will be updated according to the new List Prices. Please review the new List Prices and MRP for affected products, then adjust your internal and external price lists, beginning on November 1st.

Current pricing for affected products will be honored for orders received, shipped and invoiced through October 31, 2018, subject to current inventory. Any backorders or orders staged for delivery after October 31st will be invoiced at the newly published prices. We encourage you to close out any open or outstanding orders and projects you may have, so you can take advantage of the current prices.

If you have any questions about these changes, please don't hesitate to contact your Furuno Regional Manager or our Order Service Department. We sincerely appreciate your understanding and continued support!